

Verbundkatalog Kalliope

Mann, Erika

o.O., 1961-07-07

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7. Juli 1961

Mr. Robert Littman
Hugh French Agency, Inc.
9405 Brighton Way
Beverly Hills, California

Dear Mr. Littman, -

many thanks for your letter of June 24th.

I am very glad that my ideas in connection with "Death in Venice" coincide rather than collide with your own thinking and feel confident that we should be able easily to agree on the way the story should be treated.

As for your new financial suggestions, only paragraph 2 constitutes a slight improvement whereas paragraph 3 would actually mean a reduction. The profits from Germany are more than twice those from Switzerland and Austria combined which is why we don't feel paragraph 3 to be acceptable.

As matters stand, there is - at least in the beginning - far too little money involved for us to warrant the employment of either a lawyer or an agent. Hence I'll have to do the final bargaining. We are ready to accept your offer if you are willing to let us have all the producer's net profits from exhibition in Germany plus 10% from exhibition in Switzerland and Austria. The rest could stand, as proposed.

In buying the option for a mere \$ 1'250 and thus keeping the property off the market, we feel certain that you'll be ready to guarantee - on pick-up of the option - a first rate production and the employment of at least one first rate, world renowned star.

Looking forward to hear from you again,

sincerely,

